



2019 Annual Report

GOODWILL INDUSTRIES OF CENTRAL ILLINOIS

2019

A Record Year

Operating a non-profit brings with it a sense of pride. In 2019, Goodwill of Central Illinois saw that pride swell with a record year. Our organization served 4,719 individuals. This number reflects people looking for a job, those looking for a better job, veterans receiving assistance, and area young people looking for a mentor.

Success like this fills each employee with a sense of pride. It fills me with honor, because they trust in my leadership. As you read our annual report, you will see our greatest triumphs of the year.

We wish each and everyone of you success.

Sincerely,



Don E. Johnson



RETAIL LOCATIONS

CANTON

109 N. Main St.
(309) 647-8328

MACOMB

1522 E. Carroll St.
(309) 421-0595

PIONEER PKWY (PEORIA)

1409 W. Pioneer Pkwy.
(309) 692-1547

EAST PEORIA

210 S. Main St.
(309) 694-3844

MORRIS

414 Arthur Ave.
(815) 941-2411

UNIVERSITY (PEORIA)

3905 N. University St.
(309) 688-4408

GALESBURG

1338 N. Henderson St.
(309) 344-4717

PEKIN

3245 Court St.
(309) 347-6201

WASHINGTON

301 N. Cummings Ln.
(309) 444-9345

KEWANEE

137 W. South St., SPC C
(309) 852-3209

PERU

1307 N. 38th St.
(815) 220-1003

Each store has an attended donation center open during regular store hours.

EMPLOYMENT SERVICE CENTERS

GOODWILL COMMONS (PEORIA)

2319 E. War Memorial Dr.
(309) 682-1113

PEKIN

3245 Court St.
(309) 682-1113

ATTENDED DONATION CENTERS

CHILLICOTHE

607 S. Fourth St., Suite A
(309) 270-4227

GRAND PRAIRIE (PEORIA)

7720 N. Grand Prairie Dr.
(309) 839-0471

MINOOKA

426 W. Mondamin St.
(815) 467-2540

MORTON

888 N. Main St.
(309) 263-4864

PRAIRIE LAKES CROSSING (PEORIA)

9915 N. Knoxville Ave. STE 1
(309) 240-8534

GOODWILL LOGISTICS (EAST PEORIA)

300 Carver Ln.
(309) 694-9060

SHOPGOODWILL.COM

Located at Goodwill Logistics
(309) 694-9060 x107

In 2019 Goodwill recycled over
4 MILLION LBS

Goodwill has always put great importance on recycling. Our mission is to support the community, but it also includes preserving the planet. In 2019 Goodwill of Central Illinois recycled 4,200,305 pounds of goods. That means traditional recycling of textiles, metal, cardboard, computers and so on, but in 2019 we wanted our community to think about a different type of recycling.

Through marketing and branding we educated the public that shopping at Goodwill is recycling. When you buy a dress or toaster, you are giving it new life and thus recycling it.

Keeping things out of the landfill will always be a priority to us. Goodwill will always be green.



Program Services

EMPLOYMENT SERVICES

Job Placement Assistance
Job Skills Training
Digital/Computer Skills Training
Soft Skills Training
Forklift OSHA Safety Certification
Job Fairs and Hiring Events

VETERANS' SERVICES

Veterans' Support Services
A Veterans' Home
Annual Stand Down for Homeless & At-Risk Veterans
Referrals for Social Services Not Offered by Goodwill

YOUTH SERVICES

Youth Mentoring
Youth Career Planning
Life Skills Training

All programs are free thanks to the generosity of our donors, shoppers, and friends of Goodwill.



39,121*
**TOTAL SERVICES
PROVIDED
IN 2019**

4,719
Persons Served



1,081
Jobs Provided or Placed



1,689
Individual Veterans Served



5,299
Days of Housing Provided for Homeless Veterans



1,714
Hours Spent by Mentors with Youth



99¢
of Every Dollar Stayed in Central Illinois



**MULTIPLE SERVICES PROVIDED ALL OTHER NUMBERS ARE NON DUPLICATED*



That Something Special

Occasionally an organization is fortunate enough to hire an individual with that "something special." Goodwill found that employee in Johanna Wagner. In her past 10 years of service, she has helped literally thousands of veterans. Her

most important trait? Compassion. She knows that everyone deserves help, especially those who have served. Her dedication to these men and women shines brightest at the Stand Down for Homeless Veterans. She works year-round to prepare for this event. Whether it's securing funding, gathering volunteers or recruiting agency support, she puts her heart and soul into making sure our veterans have exactly what they need. The goal she achieves every year is making sure, for at least one day, these brave men and women know how much they are appreciated.

But her work doesn't stop with our veterans, Johanna now serves as the Assistant Director of Program Services for Goodwill of Central Illinois. This means pouring that same passion into those in need of employment and area youth in need of a mentor. Johanna leads a large team of like-minded individuals. This too benefits Goodwill, as her enthusiasm is contagious. Those on Johanna's team know that they have her constant support.

The community has honored Johanna with numerous awards, but they usually end up in the corner of her office, because she does not work for accolades. She truly cares about the program participants and her staff, and that is what makes her so special.

Success Through Support

Everyone's journey to employment is different. For some, it might entail merely sharpening some skills, but for others the journey is far more daunting. Marcus took such a journey.

Challenged with disabilities, Marcus was unable to benefit from many of the free services offered by Goodwill. For instance, group settings and job fairs were not activities where Marcus could thrive. Taking this into account, his case manager, Kaitlin, decided to focus on developing his soft skills. Together, they worked on things like patience, communication, and understanding the job application process.

While Marcus worked to improve his skills, he began to enjoy the job search process and his confidence increased. That's when a representative from CWTC (Community Workshop & Training Center) contacted Kaitlin. They were looking for employees and Marcus made an ideal candidate. CWTC is an organization that employs people with disabilities.

Now working with a CWTC representative, Kaitlin focused on practical skills with Marcus. Things such as reading a bus schedule, thus insuring he had reliable transportation to work. With continued support he was finally ready. Marcus was accepted into the CWTC program and is now a member of their workforce. He continues to learn, grow, and thrive as a member of our community.

Donating to Goodwill may seem like a simple gesture, but it's not. Donating and shopping at Goodwill really does change lives.



\$100,000 Plus

Department of Labor- Homeless Veterans Reintegration Program
Heart of Illinois United Way
Round Up- Goodwill Store Customers
U.S. Dept. of Housing & Urban Development

\$50,000-\$99,999

Career Link
Caterpillar Foundation
Illinois Department of Human Services
Illinois Department of Veterans' Affairs

\$10,000-\$24,999

Community Foundation of Central Illinois- Rinkenberger Foundation
Google
Helen Hartman Trust
Illinois Central College Workforce Equity Initiative
PNC Foundation
Tee It Up for the Troops, Inc.

\$5,000-\$9,999

Associated Bank
ATOL Charitable Trust
CEFCU
CIAN, Inc.
Department of Labor- Stand Down for Homeless Veterans
JPG Commercial Real Estate, LLC
P.J. Hoerr
The Wyman Group

\$2,000-\$4,999

Mr. & Mrs. Don Abel
Ameren
Mr. A. D. Ata
Centre State International Trucks, Inc.
Community Foundation of Central Illinois- Yeomans Fund
Excalibur Seasoning Company, Ltd.
Humana
Illinois Mutual Life Insurance Company
Unland Companies/Selective Insurance Group Foundation
Komatsu America Corp.
OSF HealthCare System
Peoria Disposal Company
Mr. Terry Poertner
Mr. Roger A. Riviere
SHARE Foundation/Baum Investment Co.

Sharp Payroll, Inc.
Mr. & Mrs. Joe Sharpe
United Way of Knox County
VA Illiana Health Care System
Vonachen Services, Inc.

\$1,000-\$1,999

Bartonville VFW Auxiliary Post 3883
Caterpillar, Inc.
CGN Global
Ms. Lydia Crilly
Disabled American Veterans-Department of Illinois
Fortress Bank
Mr. Michael E. Franke
Gordon, Stockman & Waugh, P.C.
Heights Finance
Mr. & Mrs. John Heller
Henderson Suites, LLC
Hickory Point Bank
Hope Family Charitable Fund
Mr. & Mrs. Tom Hornstein
Mr. & Mrs. Don E. Johnson
Kuhl & Company
Mr. & Mrs. Darin LaHood
Mr. & Mrs. Drue LaMere
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Military Order of the Purple Heart
Mr. & Mrs. Robert Parkhurst
Pearl Companies
Quinn, Johnston, Henderson, Pretorius & Cerulo
Risinger Brothers Transfer, Inc.
Rotary Club of Peoria
RSM US, LLP
Seico, Inc.
Ms. Marilyn Skelly
St. Luke Union Church
Standard Heating & Cooling, Inc.
The Mr. & Mrs. Kenneth J. Zika Fund

\$500-\$999

Ms. Lara Aaron
Mr. & Mrs. William Altenberger
Mr. & Mrs. Kirk L. Anderson
Bremer Jewelry

Caterpillar Morton Distribution Center
Ms. Cheryl Dawson
Mr. & Mrs. Adam Donahoe
Dundas Law Office LLC
Getz Fire Equipment Company
Ms. Beth Hardy
Illinois Eye Center
Illinois National Bank
Mr. & Mrs. Craig Johnson
Ladies Ancient Order of Hibernians Inc.
Martin Automotive
Ms. Allison Morrissey
Par-A-Dice Hotel Casino
Peoria Flag & Decorating
Mr. & Mrs. Keith Petran
Brig Gen & Mrs. William P. Robertson
Ron's Carpet, Inc.
Sherman's
Smart Vent Products, Inc.
The PIPCO Companies
Thrivent Mutual Funds
United Facilities, Inc.

\$250- \$499

Allegis Group Foundation Inc. (TEKsystems)
Ancient Order of Hibernians in America
Dr. & Mrs. Stephen Bash
Blunier Builders Inc.
Mr. & Mrs. Phil Brodeur
F & M Bank
IWIRC
Mr. & Mrs. Brian Johnson
Ms. Norma Just & Mr. Gregory Lawson
Krake Financial
Mr. & Mrs. Douglas A. Long
Mr. Robert Maier
Menold Construction and Restoration
Mohr & Kerr Engineering & Land Surveying, P.C.
Network for Good
Mrs. Stephanie Nicholson-Hassett
Ms. Gretchen Piper
RLI Corp
Spring Bay American Legion Auxiliary Unit #1115
St. Peter's Church
TEKsystems
Mr. & Mrs. Robert Tomka

\$250 and Under

182nd Illinois Air National Guard

Ms. Barbara Abernethy & Mr. Gary Courtright

Amazon Smile Foundation

Mr. Saul Arellano

Mr. Craig Armstrong

Mr. & Mrs. Darrin A. Autry

Ms. Mary Brolley

Ms. Genna Buhr

Ms. Meredith Bunch

Mrs. Cathy S. Butler

Mrs. Cindy Byrd

Mr. & Mrs. Bryant Carter

Mrs. Katy Clark

Congregation Anshai Emeth

Ms. Brooke Dearborn-Huston

Mr. James C. Dillon

Mr. Jonathan Dorrance

Mr. Robert Doucette

Mrs. Barbara Duryea

Ms. Sue Elder

Ms. Tiana Ellis

Mr. Shiloh Fallon

Fondulac District Library

Ms. Tamara Geier

Mr. John Gillies

Mr. George Goldberg

Mr. & Mrs. Wallace Goodrich

Mr. & Mrs. Melvin Greene

Ms. Jennie E. Hale

Mr. Brian Hansche

Mr. Thomas Hawver

Heart of Illinois Blue Star Mothers

Ms. Rose Heger

Ms. Hiral Hudson

Ms. Mary Jass

Ms. Theresa Johnston

Ms. Rebecca Kaplan-Shank

Ms. Kristine Kelch

Mr. Matthew S. Kelly

Ms. Erin Killen

Ms. Donna King

Ms. Nancy Knoll

Mr. & Mrs. Bernard Koch

The Kroger Co.

Laser Electric, Inc.

Mr. & Mrs. Ray Laughlin

Miss Sara Leverton

Mr. Scott Martin

Mr. & Mrs. Michael McCarthy

Ms. Faye McMullen

Metamora American Legion Auxiliary

Mrs. Teresa L. Miller

Mrs. Ashely Miller & Dr. Marwin Spiller

Morgan Stanley

Mr. Jon C. Neidy, Ph.D.

Ms. Angela Parshall

Ms. Chelsie Peters

Ms. Carla Phelps

Ms. Donna Pritchard

Ms. Denise Roach

Mr. Craig Sabey

Mr. & Mrs. Christopher Setti

Ms. Charlotte Sparks

Streator VFW Auxiliary Post #1492

Mrs. Vicky Sturgeon

Mr. Daniel Sutton

Mr. & Mrs. Steven R. Thompson

Mr. & Mrs. Jason A. Vallar

Veterans of Foreign Wars Post

Mrs. Johanna Wagner

Mr. & Mrs. Randal Weatherly

Ms. Carolyn Weaver

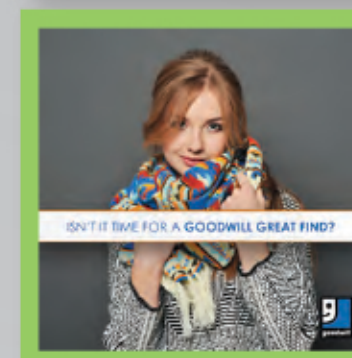
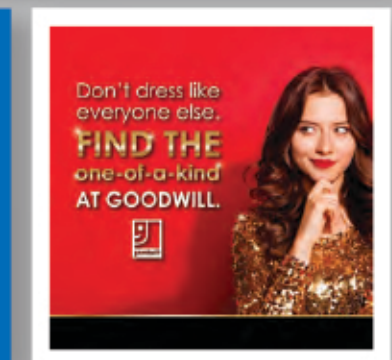
Mr. Fred Williams, Sr.

Ms. Brenda Wilner & Mr. Bill Axelrod

Mrs. Bridget Wood

Mrs. Jennifer Yates

Mr. Robert Yonker



GOODWILL BOARD OF DIRECTORS

OFFICERS

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P.J. Hoerr, Inc.

Mike Bass
Board Treasurer
RSM US, LLP

Jon Neidy, PhD
Board Vice Chairperson
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Lori Petran
Board Secretary
American Red Cross

Patti Abel
Associated Bank

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Angie LaMere
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Image Potential

Ashley Miller
National Labor Relations Board

Bryant Carter
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Adam Donahoe
PricewaterhouseCoopers

Elly Peterson
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John Dundas
Dundas Law Office LLC

Col. Steve Thomas
182nd Airlift Wing

Scott Fisher
John Graham & Associates

Pam Tomka
Community Volunteer

Stephanie Hassett
TEKsystems

Leslie Vallar
Busey Home Mortgage

Steve Hope
OASYS, Ltd.

Randy Weatherly
F&M Bank

GOODWILL LEADERSHIP TEAM

Don E. Johnson
President & CEO

Denise Roach
Director of Human Resources

Bob Parkhurst
Chief Financial Officer

Lori Johnson
Director of Program Services

Gretchen Piper
Director of Communications

Susan Walker
Director of Retail

2019 FINANCIAL RESULTS

Goodwill Industries of Central Illinois administrative costs kept under 7%.

CONDENSED STATEMENTS OF FINANCIAL POSITION	2019	2018
Cash and Cash Equivalents	1,539,144	1,629,482
Receivables	236,203	164,410
Inventory	1,198,718	1,019,797
Certificates of Deposit	1,413,335	603,312
Prepaid Expenses	72,850	97,054
Property and Equipment, Net	8,855,752	9,036,496
Restricted Certificate of Deposit, Loan Collateral	395,000	1,174,174
Interest Rate Swap	-	3,595
Beneficial Interest in Trust	456,423	402,369
TOTAL ASSETS	\$14,167,425	\$14,130,689
Accounts Payable and Accrued Expenses	995,730	706,617
Deferred Revenue	57,103	67,114
Debt and Capital Lease Obligations	4,311,051	4,969,513
Interest Rate Swap	26,324	-
TOTAL LIABILITIES	\$5,390,208	\$5,743,244
Without Donor Restrictions	8,080,046	7,861,679
With Donor Restrictions	697,171	525,766
TOTAL NET ASSETS	\$8,777,217	\$8,387,445
TOTAL LIABILITIES AND NET ASSETS	\$14,167,425	\$14,130,689

CONDENSED STATEMENTS OF ACTIVITIES	2019	2018
Public Support	9,145,142	8,146,126
Revenue, Gains	4,208,574	4,098,148
Total Public Support and Revenue	13,353,716	12,244,274
Program Services Expenses	12,163,062	11,035,171
Management and General Expenses	800,882	863,811
Total Expenses	12,963,944	11,898,982
CHANGE IN NET ASSETS	\$389,772	\$345,292

CONDENSED STATEMENTS OF CASH FLOWS	2019	2018
Net Cash Provided by Operating Activities	914,963	801,538
Net Cash Used by Investing Activities	(339,945)	(644,813)
Net Cash Used by Financing Activities	(665,356)	(706,963)
NET DECREASE IN CASH AND CASH EQUIVALENTS	\$(90,338)	\$(550,238)

Information above excerpted from financial statements audited by Gordon, Stockman & Waugh, P.C.



Supporting individuals & families who are working to better their lives.



Goodwill Industries of Central Illinois

2319 E. War Memorial Drive, Peoria, IL 61614

(309) 682-1113 • www.goodwillpeo.org

Produced by Goodwill's Marketing and Communications Department

